

Merger of

Harte Hanks, Inc. (Nasdaq: HHS)

into

Star Equity Holdings, Inc. (Nasdaq: STRR; STRRP)



Merger Presentation

August 14, 2026

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Participants in the Solicitation

Star, Harte Hanks, and their respective directors and certain of their executive officers and employees may be considered participants in the solicitation of proxies from Harte Hanks’s stockholders with respect to the proposed Merger under the rules of the SEC. Information about the directors and executive officers of Star is set forth in its Definitive Proxy Statement related to its 2026 Annual Meeting of Stockholders, which was filed with the SEC on April 30, 2026 and certain other documents filed by Star with the SEC, and in subsequent documents filed with the SEC. Information about Harte Hanks’s directors and officers is available in its Definitive Proxy Statement related to its 2026 Annual Meeting of Stockholders, which was filed with the SEC on April 9, 2026, and in subsequent documents filed by Harte Hanks with the SEC. Additional information will be made available to you regarding the persons who may be deemed participants in the proxy solicitations and their direct and indirect interests (by security holdings or otherwise) in the Merger and related transactions in a registration statement on Form S-4 (the “Form S-4”) that will contain the Proxy Statement/Prospectus, and other relevant materials, each that will be filed with the SEC and disseminated to Harte Hanks’s stockholders when they become available. Instructions on how to obtain free copies of this document and, when available, the Form S-4 and Proxy Statement/Prospectus, are set forth below in the section headed “Additional Information and Where to Find It”.

This presentation relates to the proposed Merger involving Star and Harte Hanks and may be deemed to be solicitation material with respect to Harte Hanks’s stockholders in respect of the proposed Merger. In connection with the proposed Merger, Star will file the Form S-4 and Proxy Statement/Prospectus. This presentation is not a substitute for the Form S-4, the Proxy Statement/Prospectus or for any other document that Star or Harte Hanks may file with the SEC and or that Harte Hanks may send to its stockholders in connection with the proposed Merger. BEFORE MAKING ANY VOTING DECISION, INVESTORS AND SECURITY HOLDERS OF HARTE HANKS ARE URGED TO READ THE FORM S-4, THE PROXY STATEMENT/PROSPECTUS AND OTHER DOCUMENTS FILED WITH THE SEC CAREFULLY AND IN THEIR ENTIRETY WHEN THEY BECOME AVAILABLE BECAUSE THEY WILL CONTAIN IMPORTANT INFORMATION ABOUT STAR, HARTE HANKS, THE PROPOSED MERGER AND RELATED MATTERS.

Transaction Summary

Star Equity Holdings, Inc. (“Star”) to acquire Harte Hanks Inc. (“Harte Hanks”) for \$5.00/share

~\$384M

FY2025 pro forma revenue

~\$30M ⁽¹⁾

FY2025 pro forma adj. EBITDA

\$10M

cost synergies

Scale and diversification

Creates a multi-BPO platform across talent solutions, customer care, marketing, sales, and fulfillment & logistics

Synergy upside

~\$10M of run-rate savings from duplicative public-company and corporate overhead costs

NOL utilization

The combined company will benefit from Star's \$215 million U.S. Federal net operating losses (“NOL”) ⁽²⁾

Financing Capacity

Increased ability to finance growth, including acquisitions, by leveraging the combined company's larger scale and credit profile

Balanced consideration

Up to 50% cash with the balance in STRRP preferred, funded by a mix of cash on hand and debt financing

Owner mindset

Star's Board and management own approximately 35% of shares outstanding ⁽³⁾ and expect to own more over time

Indicative terms: \$5.00 / share · ~\$38.4M equity value · up to 50% cash / balance STRRP preferred

⁽¹⁾ Includes \$10M of anticipated cost synergies from merger of Star and Harte Hanks.

⁽²⁾ As of December 31, 2025.

⁽³⁾ Excludes unvested and unissued RSUs as of 8/12/2026.

Transaction Details and Terms

Transaction will be accretive from day one and is funded without issuing common stock

\$5.00

per share of HHS, in cash and STRRP

~\$38.4M

implied equity value on ~7.68M shares

Q4 2026

expected close, subject to conditions

Consideration and Financing

Consideration mix

Up to 50% cash; balance in Star Series A preferred (Nasdaq: STRRP)

Election

Shareholder election; cash capped at ~\$19.2M, preferred uncapped

Preferred terms

\$10.00 liquidation preference, 10% perpetual cash dividend

Financing

Cash portion funded with cash on hand and debt financing

Approvals and Closing Conditions

Board approvals

Approved by the Boards of both Star and Harte Hanks

Stockholder vote

Harte Hanks shareholder approval required prior to close

Other conditions

Form S-4 and other closing conditions

At close, Harte Hanks, Inc. will merge with and into a wholly owned subsidiary of Star Equity Holdings, Inc.; Star Equity Holdings, Inc. will be the surviving public entity and will continue trading on Nasdaq

Strategic Rationale: Creating a Larger, Diversified BPO Offering

Adding Harte Hanks to Star's Business Services division to build a larger, diversified BPO platform



Addition of HHS to Hudson Talent Solutions creates a scaled, diversified BPO platform

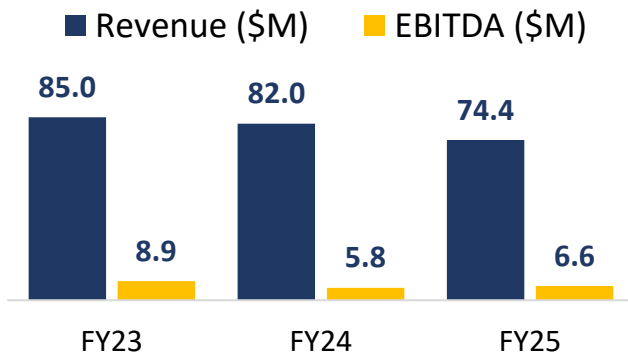
Harte Hanks — Business Divisions ⁽¹⁾

Fulfillment & Logistics

\$74.4M

47% of FY2025A revenue

Pick, pack and ship, kitting and print distribution, plus 3PL freight moving 1.3B+ lbs a year through 9,000+ carriers

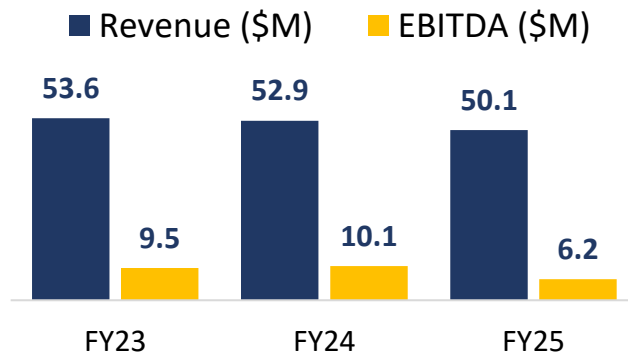


Customer Care

\$50.1M

31% of FY2025A revenue

2,000+ trained agents across phone, chat, email and social, plus CRM development, AI chatbots and self-service tools

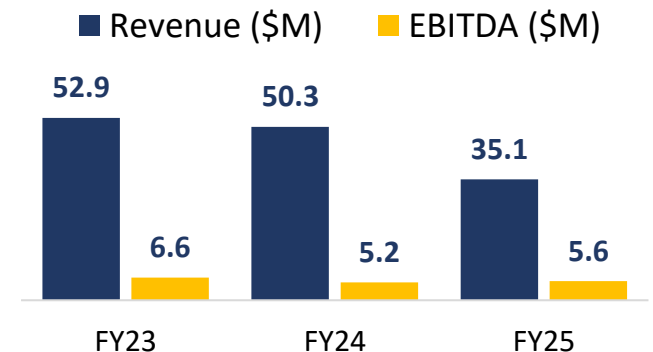


Revenue Solutions

\$35.1M

22% of FY2025A revenue

B2B marketing agency, DataView data services and outsourced inside sales



Three complementary BPO offerings that benefit from scale, cross-sell reach, and shared infrastructure as part of Star's Business Services division

⁽¹⁾ All financials from HHS FY2025 and FY2024 earnings releases; revenue Solutions was reported as Marketing Services prior to FY2025.

Newco's larger size → Shareholder value creation

Structural disadvantages of a micro-cap ⁽¹⁾

Cost burden

Public-company costs consume a disproportionate share of revenue

Capital access

Limited ability to raise equity or debt on attractive terms

Market visibility

Smaller investor base and limited analyst coverage

Negatives of being a micro-cap vs a larger-cap stock:

1

Lower valuations / multiples

2

Lower liquidity



Less buying / investor interest

Our plan: build scale through disciplined acquisitions

- Microcap aggregation over the long-term optimizes shareholder value creation
- NewCo is a logical aggregator of select micro-caps that meet our acquisition criteria
- Medium-term (~5-year) goals: outperform the Russell 2000 Index and earn inclusion
- Organic growth complemented by accretive acquisitions to scale quickly and profitably

Harte Hanks is Star's second micro-cap merger in the past year, after the combination of Hudson Global and Star in August 2025 — transformative steps that leave us materially stronger and better able to create shareholder value

(1) Less than \$250 million market capitalization. (2) Illiquidity leads to less investor interest, which in turn drives further illiquidity.

Star Following the Merger

Reporting Segments ⁽¹⁾

Building Solutions



+ Future bolt-on acquisitions

Business Services



+ Future bolt-on acquisitions

Energy Services



+ Future bolt-on acquisitions

Investments



Real Estate Assets



Other Investments

Future Divisions

To be established with the potential acquisition of new verticals

⁽¹⁾ On August 22, 2025, the Company completed its previously announced acquisition of Star Operating Companies, Inc. ("Star Operating", formerly known as Star Equity Holdings, Inc.), pursuant to the Agreement and Plan of Merger, dated as of May 21, 2025 (the "Merger Agreement"), by and among the Company, Star Operating and HSON Merger Sub, Inc., a wholly owned subsidiary of the Company ("Merger Sub"). Upon the terms and subject to the conditions of the Merger Agreement, on August 22, 2025, at the effective time of the merger pursuant to the Merger Agreement (the "Merger"), Merger Sub merged with and into Star Operating, with Star Operating continuing as the surviving corporation of the Merger as a wholly owned subsidiary of the Company. Effective September 5, 2025, the Company changed (i) its name to Star Equity Holdings, Inc. and (ii) its trading symbol on Nasdaq to STRR and STRRP.

Reconciliation of Pro Forma Adjusted EBITDA

\$ in 000s Unaudited	Star Equity (pro forma)	Harte Hanks	Combined
Net loss	(\$4,058)	(\$811)	(\$4,869)
Provision for (benefit from) income taxes	330	(197)	133
Interest (income) expense, net	(78)	-	(78)
Other expenses, net	-	1,394	1,394
Depreciation and amortization	5,618	4,472	10,090
Pro forma EBITDA (non-GAAP)	1,812	4,858	6,670
Stock-based compensation	1,671	258	1,929
Restructuring expense	-	1,782	1,782
Transaction costs related to mergers and acquisitions	5,004	-	5,004
Severance / contingent salary	891	-	891
Interest income	1,249	-	1,249
Impairment of cost method investment	432	-	432
Loss (gain) on equity method investment	755	-	755
Foreign currency (gain) loss	303	-	303
Unrealized (gain) loss on equity securities	35	-	35
Financing cost	114	-	114
Other non-operating expense (income)	(4)	-	(4)
Other non-recurring expenses	363	-	363
Pro forma Adjusted EBITDA (non-GAAP)	\$12,625	\$6,898	\$19,523
Estimated annualized run-rate cost synergies			10,000
Pro forma Adjusted EBITDA post-synergies (non-GAAP)			\$29,523

1. For Star Equity, pro forma Building Solutions and Investments results for the full year of 2025 as opposed to August 22, 2025 through December 31, 2025. Pro forma Energy Services reflects results from Alliance Drilling Tools for the full year in 2025. Alliance Drilling Tools was acquired by Star Operating Companies on March 3, 2025.
2. Pro forma Non-GAAP earnings before interest, income taxes, and depreciation and amortization ("EBITDA") and non-GAAP earnings before interest, income taxes, depreciation and amortization, non-operating (income) expense, stock-based compensation expense, and other non-recurring expenses ("Adjusted EBITDA") are presented to provide additional information about the Company's operations on a basis consistent with the measures which the Company uses to manage its operations and evaluate its performance. Management also uses these measurements to evaluate capital needs and working capital requirements. EBITDA and Adjusted EBITDA should not be considered in isolation or as a substitute for operating income, cash flows from operating activities, and other income or cash flow statement data prepared in accordance with generally accepted accounting principles or as a measure of the Company's profitability or liquidity. Furthermore, EBITDA and Adjusted EBITDA as presented above may not be comparable with similarly titled measures reported by other companies.



Contact Us

Jeff Eberwein
CEO

Rick Coleman
COO

Shawn Miles
EVP – Finance
admin@starequity.com

Investor Relations

The Equity Group Inc.
Lena Cati
Senior Vice President
212-836-9611 / lena.cati@theequitygroup.com

